

# Lease Advisory Services

Reference: SBS/15/SB/FBY/8875

## Potential saving opportunities 10%

### When does it start?

1<sup>st</sup> April 2016 – 31<sup>st</sup> March 2020

### Who can take advantage?

All NHS Members and Associate Members

### Why should I use it?

- **OJEU COMPLIANT**

A detailed procurement exercise has taken place to ensure that suppliers selected are appropriate in terms of meeting all legislative requirements and therefore no formal tendering is required, saving valuable time & money in the procurement process.

- **DIRECT CALL OFF**

Direct call-off from the Framework Agreement – enables a faster route to Market

- **MINI-COMPETITIONS**

Mini-competitions may be carried out to further leverage benefits and meet Trusts bespoke requirements

- **COMPLIANT**

Framework providers comply with all relevant legislation, reducing the risk of liability to the trust

### Who developed it?

Salford Royal NHS Foundation Trust, Bolton NHS Foundation Trust, Central Manchester University Hospitals NHS Foundation Trust were significantly involved in all aspects of the procurement process and robustly evaluated the appointed suppliers. They were supported in this by NHS Shared Business Services.

- **MULTIPLE SUPPLIERS**

A Multi-Supplier Framework Agreement affords the Trust with a choice of providers, which will encourage competition and drive leveraged sustainable benefits for the customer

- **EFFICIENCY**

Efficient and easy access to services

- **STANDARDISATION**

Standardisation and improvement of services, implementation and use

- **COMPETITIVE PRICING**

Cost Improvement, supplier diversity – Promoting competitive pricing

Find out more

E: [NSBS.contractenquiries@nhs.net](mailto:NSBS.contractenquiries@nhs.net)

0161 212 3940

For more contracts see our [Contract Portfolio](#)

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## What is on offer?

- Advice in regards to the lease of equipment that includes but it not limited to Medical Equipment, Vehicles, Office and IT.
- Portfolio Reviews
- Lease Procurement
- Lease Adjustment
- Lease Comparison and Option Appraisal
- Formation of specialised leases
- Lease Replacement planning and Maintenance renewal solutions

### Suppliers

**Capita Treasury Solutions Ltd**

SBS/15/SB/FBY/8875/01

**Chrystal Consulting Ltd**

SBS/15/SB/FBY/8875/02

**Innervision Management Ltd**

SBS/15/SB/FBY/8875/03

**Leaseguard Group Ltd**

SBS/15/SB/FBY/8875/04

**UniLink Finance Ltd**

SBS/15/SB/FBY/8875/05