

## Contract Information

# Ophthalmology - Equipment and Consumables

Reference: SBS/15/EA/FWW/8812

## Potential saving opportunities 5%

### When does it start?

5<sup>th</sup> December 2015 – 4th December 2019

### Who can take advantage?

All NHS SBS Members and Associate Members

### Who developed it?

The framework agreement replaces a current framework which expires on the 4<sup>th</sup> December 2015. The agreement was developed with input from key stakeholders and also working with Norma Callaghan, Senior Clinical Advisor, NHS Shared Business Services

### Why should I use it?

#### Supplier Choice

The new framework gives freedom and flexibility for all participating Authorities to choose the suppliers and products within they require. New suppliers have been added. However one existing supplier Altomed did not submit an offer.

#### Expanded Offer – wider product range

The new agreement includes orbital and ocular implants, ophthalmic viscoelastic devices and glaucoma implants.

#### Ease of Purchase

A detailed procurement exercise has taken place to ensure that all suppliers selected are appropriate in terms of meeting legislative specific requirements via a mini competition.

#### Ophthalmology Packs

A wide range of standard packs is available but a bespoke service is also available to participating Authorities for their requirements and no formal OJEU tendering exercises are required to access products.

#### Phacoemulsification Machines and consumables

The new framework agreement includes phacoemulsification machines for the first time

#### Managed Service Provision

New provision for managed services to enable Trusts to acquire capital equipment in a variety of methods

#### Volume discounts

Suppliers have provided volume discounts on a range of products including intra ocular lenses to enable customers to offer commitment reducing their costs

**Find out more**

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## What is on offer?

### Product Offer

The following products are available:-

- Intra ocular lenses, inc preloaded – standard and speciality
- Phacoemulsification machines and instruments and consumables
- Ophthalmic viscoelastic devices and balanced salt solutions
- Glaucoma implants
- Reusable and single use instruments
- Orbital and ocular implants
- Ophthalmic accessories
- Packs - wide range of standard packs and provision for bespoke packs
- Managed service provision

### Supplier Offer

Twenty suppliers have been appointed to the framework agreement:-

1. 365 Healthcare Ltd
2. Accrington Surgical Instrument Supplies Ltd
3. Alcon Eye Care UK Ltd
4. AMO United Kingdom Ltd
5. Aspen Medical Europe Ltd
6. Bausch and Lomb Ltd
7. John Weiss Ltd
8. Kestrel Ophthalmics Ltd
9. Lenstec (Barbados) Ltd
10. Molnlycke Healthcare Ltd
11. Rayner Intraocular Lenses Ltd
12. RB Medical Engineering Ltd
13. Surgitrac Instruments (prev. SD Healthcare Ltd)
14. Vernacare HCS Ltd (prev. Synergy Health (UK) Ltd)
15. Unisurge International Ltd
16. Veni Vidi (Ophth)
17. Carl Zeiss Ltd
18. Vision Matrix
19. Vision Pharmaceuticals t/a Spectrum
20. Beaver Visitec International Sales Ltd

### Compliance to standards

All products comply with the Medical Devices Directive 93/42/EEC. All electrical equipment complies with the WEEE Regulations 2013.

### Further Information

#### Managed Service

It is envisaged that this lot will be subject to mini competition

#### Maintenance

Information and costs for equipment maintenance available