

Contract Information

Orthotics Products and Services

SBS/16/RC/GKB/9027

Potential saving opportunities – 2%

When does it start?

10th October 2016 to 9th October 2021

Who can take advantage?

Orthotists and Prosthetists; Orthotic and Prosthetic Technicians; Orthotics and Prosthetics Service Managers; Diabetes, Podiatry and Orthopaedic Clinicians; Procurement Leads

What does it cover?

The new Orthotics Products and Services framework is made up of nine Lots and has been procured to provide a wide scope of compliant coverage for Customers working in both Acute Trusts and Community Healthcare settings. It offers a broad range of products via a number of well-established suppliers as well as newer suppliers in the Orthotics Products and Services market. The framework has been structured in the following Lots:

- Lot 1 – Upper body - Standard stock and Superior stock Products, Adults only
- Lot 2 – Lower body - Standard stock and Superior stock Products, Adults Only
- Lot 3 – Upper body - Modular and Bespoke Products, Adults only
- Lot 4 – Lower body – Modular and Bespoke Products, Adults only
- Lot 5 – Paediatric Upper and Lower body – Standard stock and Superior stock products only
- Lot 6 – Paediatric Upper and Lower body – Modular and Bespoke products only
- Lot 7 – Postiche (Wigs)
- Lot 8 – Prosthetics – Adult and Paediatric - Upper and Lower body – Standard stock and Superior stock products
- Lot 9 – Managed Service

Why should I use it?

- **OJEU COMPLIANT AND FLEXIBLE**

EU legislation Compliant route of purchase, giving Trusts the flexibility to direct award or conducts mini-competitions as required.

- **CASH SAVINGS**

Potential for cash savings with volume based discounts.

- **CONTRACT MANAGEMENT**

A centralised agreement for direct purchase of Orthotics Products and Services with contract management and supplier communication provided.

- **QUALITY FOCUSED**

ISO 9001 compliant and procured with extensive input from Orthotics and Prosthetics specialist clinicians to ensure quality of products and service.

Find out more

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For more contracts see our [Contract Portfolio](#)

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Features

- With extensive input and guidance from our in-house Clinical Advisor and clinical stakeholders specialising in the fields of Orthotics and Prosthetics, the new framework ensures a **clinical focus** and takes into account the varying requirements of clinicians working in **different healthcare settings**
- **Flexible Managed Service option** which allows Customers to tailor their service requirement according to clinical and patient needs. Contact us to discuss your requirements and understand more around potential savings with this option.
- **Orthotist session fees capped** which ensures Trusts are not paying higher than the market average rate.
- **Orthotist Fees offered independently** which means that product does not have to be sourced through the same company to offset session fees. The customer can choose how they want to contract.
- **New areas of Prosthetics and Postiche** covered to provide a more holistic approach to patient needs
- Consolidates all four previous NHS SBS Orthotics frameworks to a **'one stop shop'** which provides **easy access** for Customers
- A **dedicated Contract Manager** is available to help you identify potential cost savings and efficiencies, resolve queries and be your first point of contact
- Trusts have the opportunity to utilise the **Neutral Vendor route** and make potential savings through economies of scale and collaborative ordering
- **Five year framework** with option to extend for a further two years, providing a potentially longer contract term for provision of a Managed Service
- Offers a range of suppliers which allow Customers a **choice of quality products and services**, while also **enabling rationalisation** of product ranges used in Trusts.
- Through **aggregation of spend** and **volume-based commitments**, Customers have access to greater buying power and can **maximise savings** potential.
- **Established route to market** that is reviewed and updated which allows Customers to call-off as and when they have requirements.
- **Flexible offering** to meet multiple requirements of both the Acute, Community and Private sectors – including managed service, repairs and de-contamination audit which has not previously been covered.
- **Quality control / assurance** and **ethical supply chain** i.e. ensuring suppliers are not using, poor quality or substandard products.
- NHS SBS can work with Trusts to **support** them with their processes post evaluation, clearly specifying terms within their contract that enable Trust led spot checks on quality, particularly if a managed service is implemented whereby the Supplier's Orthotist / Prosthetist does the ordering.
- Demand coming from suppliers in terms of pushing better products, NHS SBS can review and approve **product improvements and innovations** which may offer more flexible purchasing options when aligned with Customer requirements.
- **Robust Buying Guide** that links to other similar frameworks where there are synergies with supply of products for example, Diabetes Support Products and Podiatry.

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Supplier Details

SUPPLIER NAME	LOT 1	LOT 2	LOT 3	LOT 4	LOT 5	LOT 6	LOT 7	LOT 8	LOT 9
ADERANS T/A TRENDSCO							X		
BUCHANAN ORTHOTICS				X					
CHRIS HANLEY & PARTNERS T/A CHANECO	X	X	X	X	X	X			
CHAS A BLATCHFORD & SONS			X	X	X	X		X	X
CRISPIN ORTHOTICS	X	X	X	X	X	X			X
DJO UK	X	X							
OPCARE	X	X	X	X	X	X		X	X
OPED	X	X			X				
OSSUR	X	X			X			X	
PEACOCKS MEDICAL GROUP	X	X	X	X	X	X			X
RSL STEEPER	X	X	X	X	X	X		X	X
SALTS HEALTHCARE		X	X	X	X	X			X
TALARMADE	X	X	X	X	X	X			X
TAYCARE	X	X	X	X	X	X			X
TRULIFE	X	X	X	X	X	X			X
V-M ORTHOTICS		X		X					